

# A Big Data Arsenal for the 21<sup>st</sup> Century

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7 million  
downloads

1,000 active  
subscribers

30,000 user  
group members



150,000  
online  
education  
registrations

20,000  
MongoDB Days  
attendees

World's fastest-  
growing database

# What We Don't Do

**“The relational database market is a \$9 billion a year market. I want to shrink it to \$3 billion and take a third of the market.”**

- Marten Mickos

# What We Do

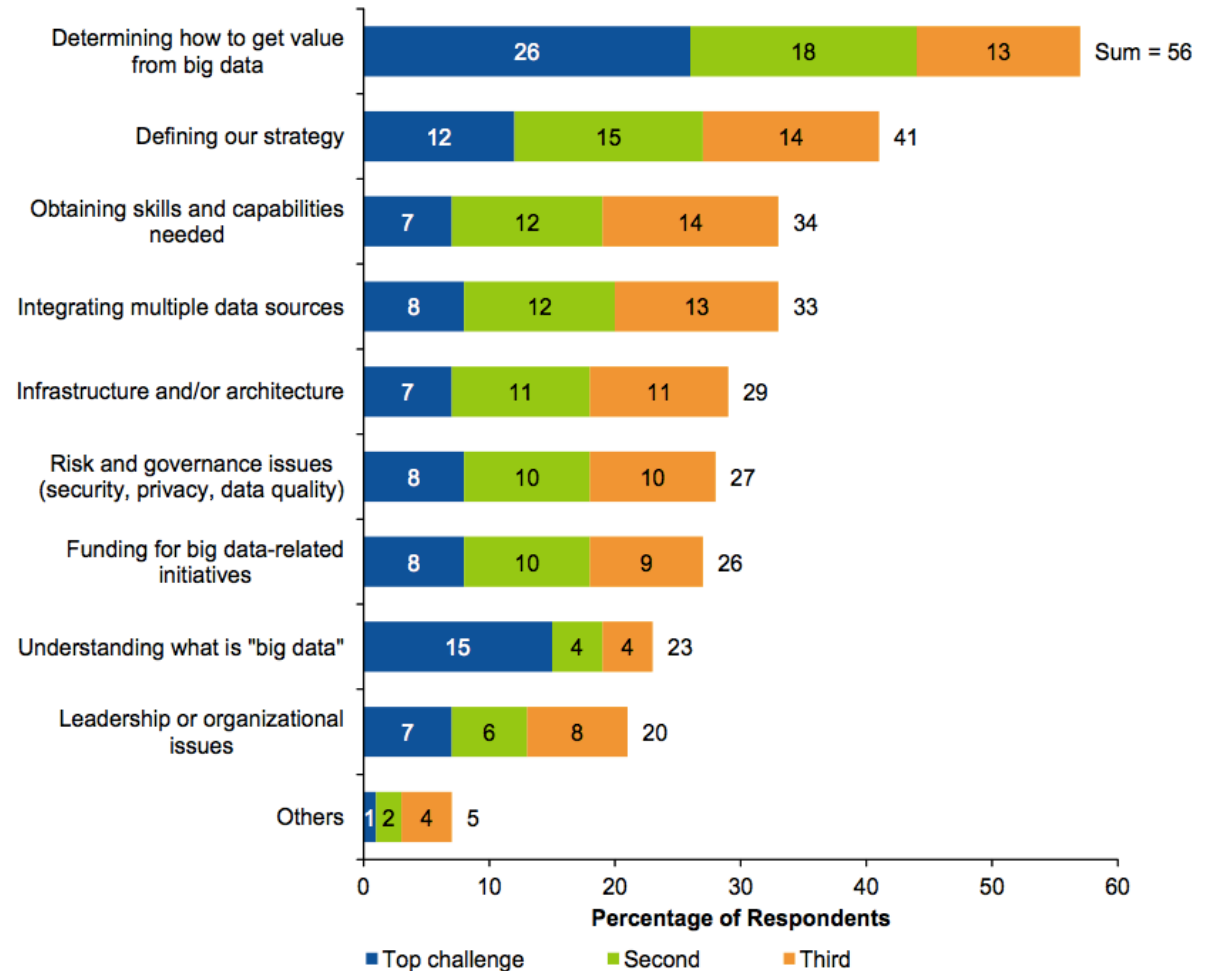
**Enable a Generation of Innovative,  
Modern Applications Previously  
Impossible Or Too Difficult to Achieve**



# The Big Data Unknown

# Top Big Data Challenges?

Translation?  
Most struggle  
to know what  
Big Data is,  
how to manage  
it and who can  
manage it

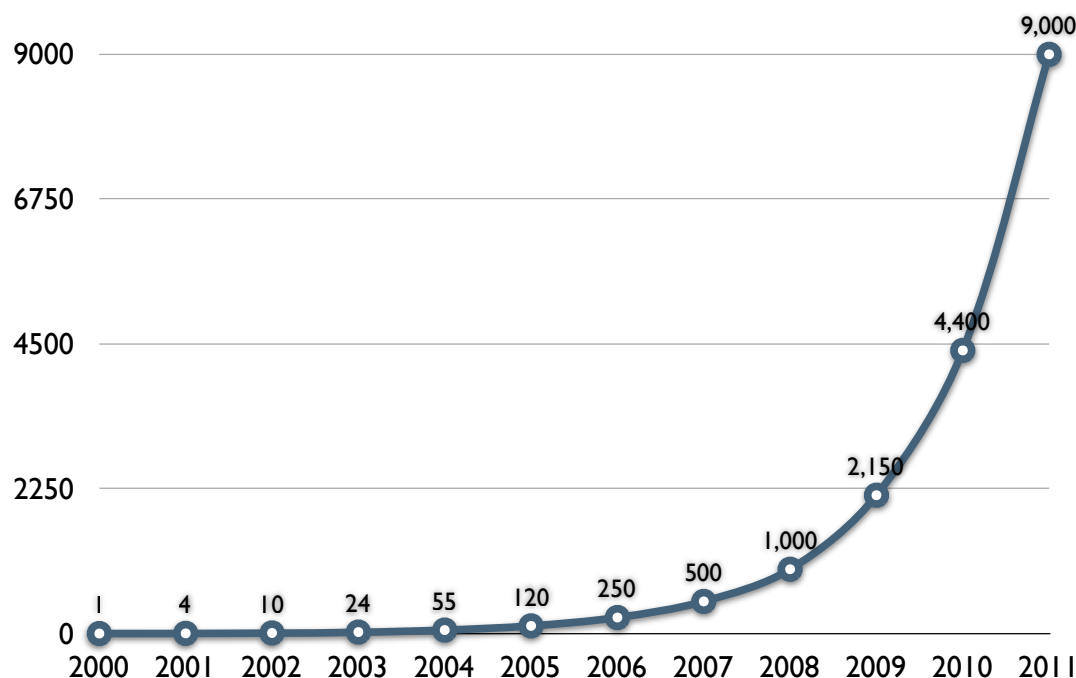


N = 687 (excludes "don't know" responses)

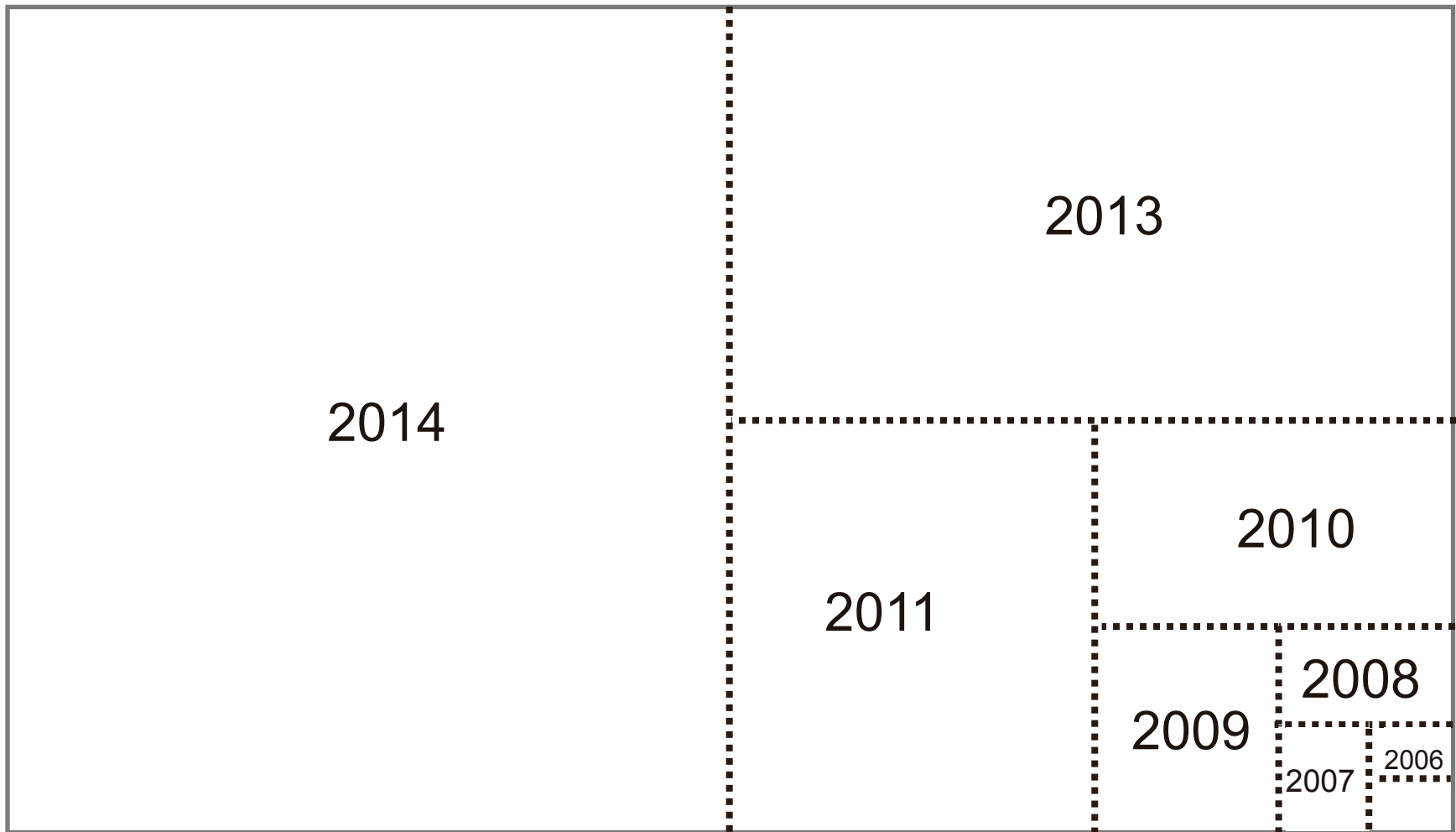
Source: Gartner

# Big Data Is Sort of a Matter of Volume

- More than 90% of today's data was created in the last 2 years
- Moore's Law for data: Doubles at regular intervals

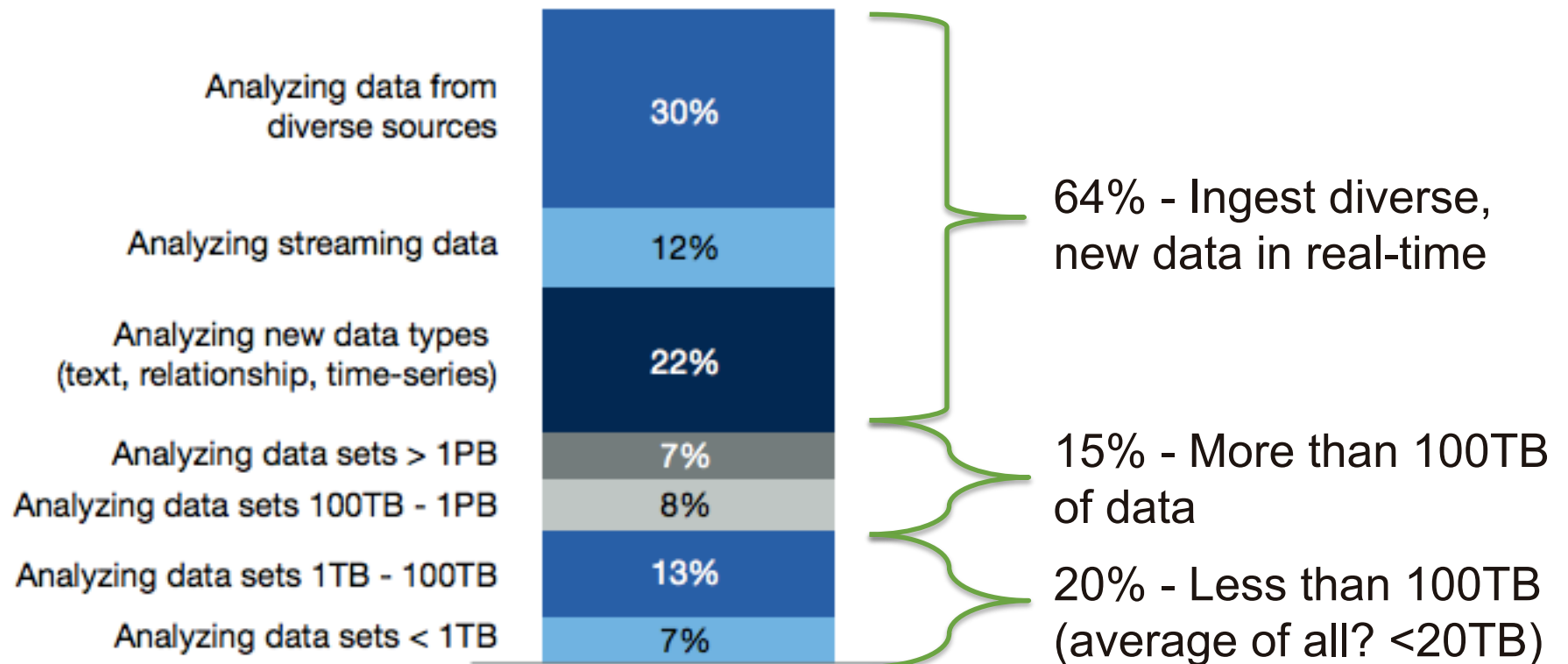


# Big(ger) Is the New Normal





# Understanding Big Data – It's Not Very “Big”

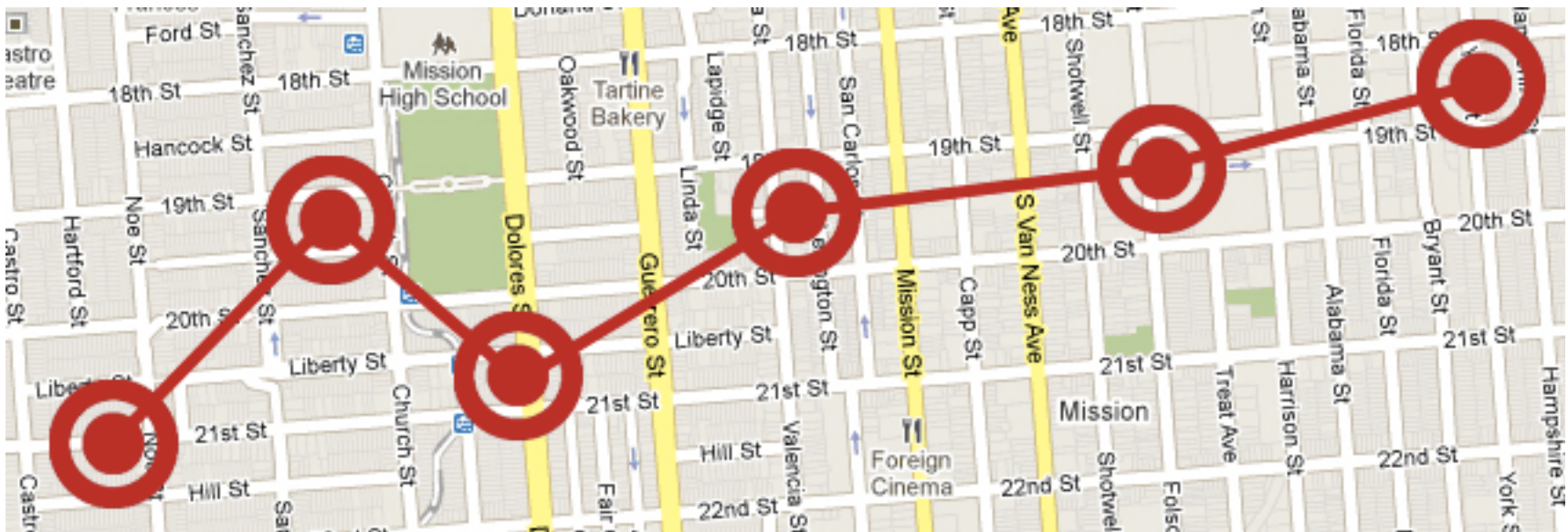


from [Big Data Executive Summary](#) – 50+ top executives from Government and F500 firms

# Modern, Big Data Is Messy



# Data Now Looks Like This





# And This



# Doesn't Fit Neatly into a "Spreadsheet"

- 90% of the world's data was created in the last two years
- 80% of enterprise data is unstructured
- Unstructured data growing 2X faster than structured



# Back in 1970...Cars Were Great!

## The New American Car.

This is the American Motors Gremlin. It is the kind of car this country has needed for a long, long time. It is designed to give the American motorist a car that is easy to buy, easy to handle, easy to take care of, and, at the same time, fun to drive. The Gremlin is the smallest production car made in America. It is 161 inches long, just 2½ inches longer than the Volkswagen. Yet its turning circle, at 32 feet, 8 inches, is about 3 feet less than VW's. Which makes the Gremlin about the

easiest car in the world to park and handle. The Gremlin gets the best gas mileage of any car made in America. It goes about 500 miles without stopping for gas. This is great gas mileage, when you consider that the Gremlin has a bigger standard engine than any car near its size and price. 128 hp to VW's 57. This engine gets from 0 to 60 in 15.3 seconds, the pickup you need on expressways. And nobody's going to push you around in a Gremlin. It is 10 inches wider, 7 inches lower and 765 pounds heavier than a VW. Which gives you about the smoothest,

most stable ride possible in a car this size. The Gremlin is remarkably easy to service and maintain. Its normal oil change interval is 6 months or 6,000 miles; lubrication is normally needed only every 24,000 miles. There are two basic Gremlin models. A two-passenger, with storage area in the rear. A four-passenger with fold-down rear seats for extra storage and flip-up rear window for easy access. Both models cost about what you'd pay for an imported economy car.

The four-passenger lists for \$1,959! The lowest list price of any car made in America. Except for the two-passenger Gremlin. It lists for \$1,879! Which is quite a bargain, when you consider what you get for your money. The new American car.

**American Motors**  
**Gremlin**  
**\$1,879\*** **\$1,959\***  
2-Passenger 4-Passenger

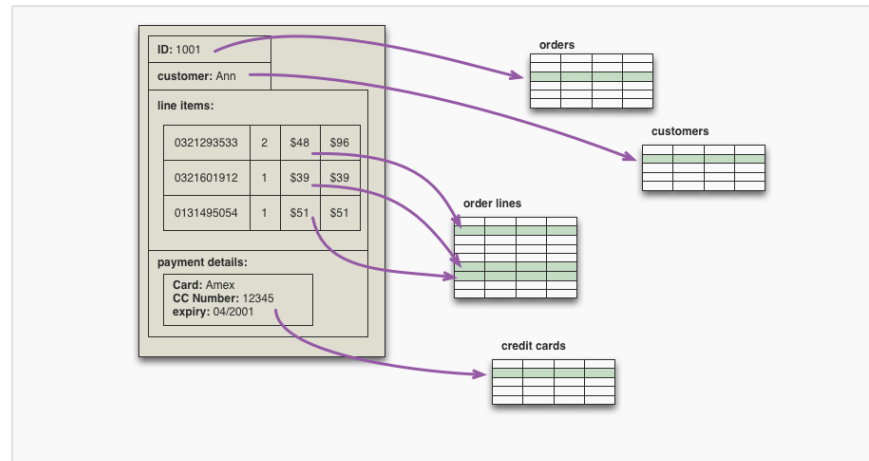
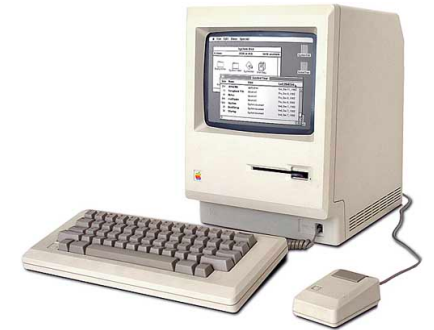


# So Were Computers!





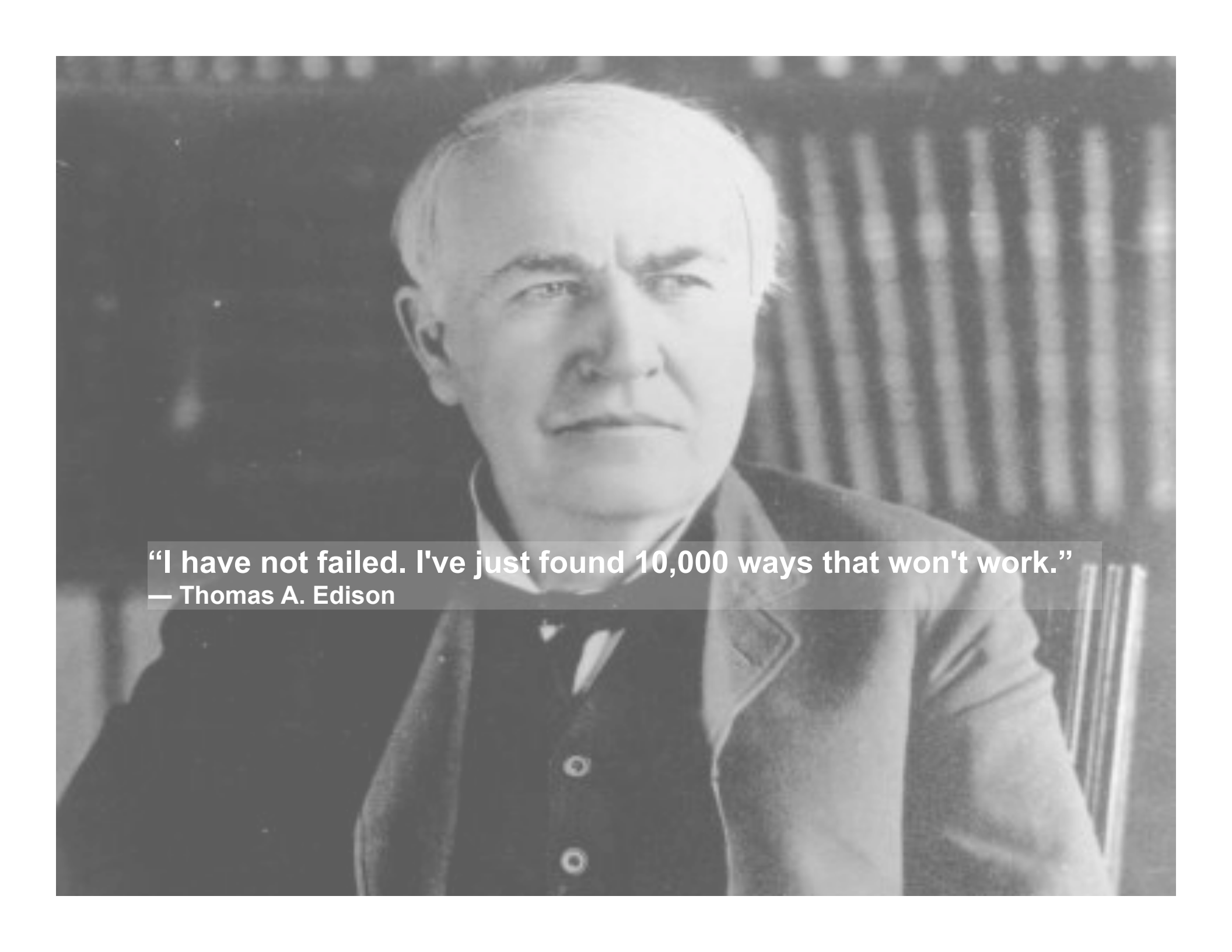
# Lots of Great Innovations Since 1970



# New Tools for New Data



# Innovation As Iteration

A black and white portrait of Thomas A. Edison. He is shown from the chest up, wearing a dark suit jacket over a dark vest and a white shirt with a dark tie. He has a serious expression and is looking slightly to the right of the camera. The background is dark and out of focus, with some vertical lines suggesting a bookshelf or a similar setting.

**“I have not failed. I've just found 10,000 ways that won't work.”**  
— Thomas A. Edison

# Must Be Open Source



SEPTEMBER 18, 2012

## **Open source in 2012: Bigger and better than ever**

This year's **Best of Open Source Software awards** includes a whopping 125 products in 7 categories. The real story is the technology leadership so many of these products display

# Must Not Require Big Upfront Payment



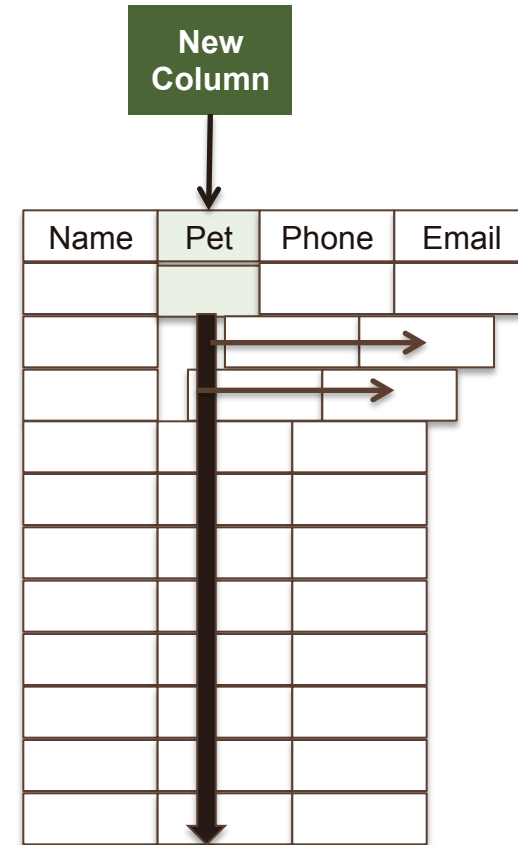
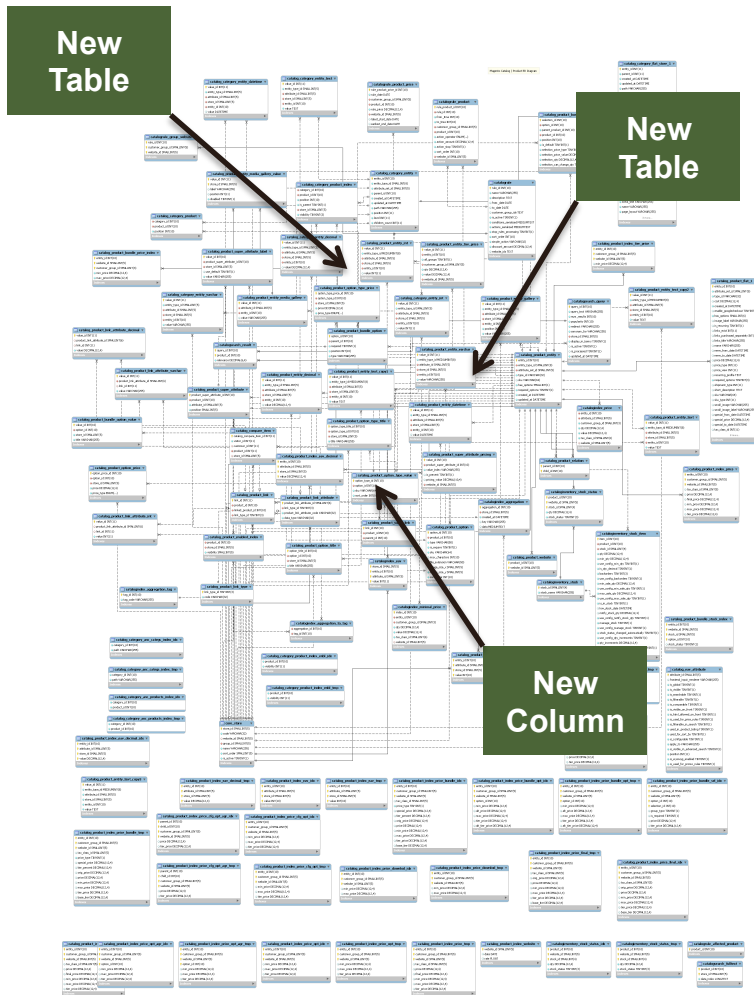
# Must Not Penalize Success



**“Clients can also opt to run zEC12 without a raised datacenter floor -- a first for high-end IBM mainframes.”**

*IBM Press Release 28 Aug, 2012*

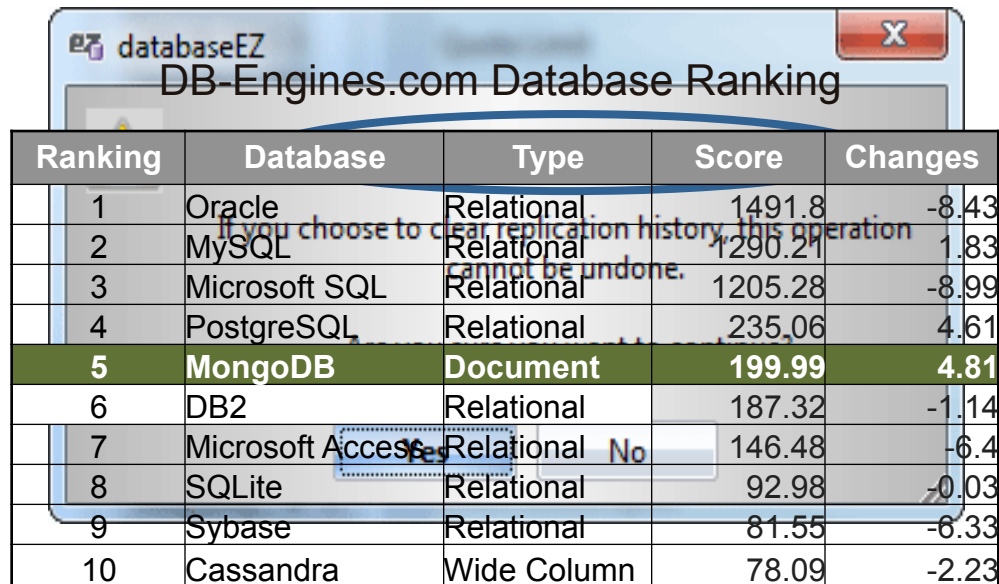
# Must Not Impede Iteration



3 months later...

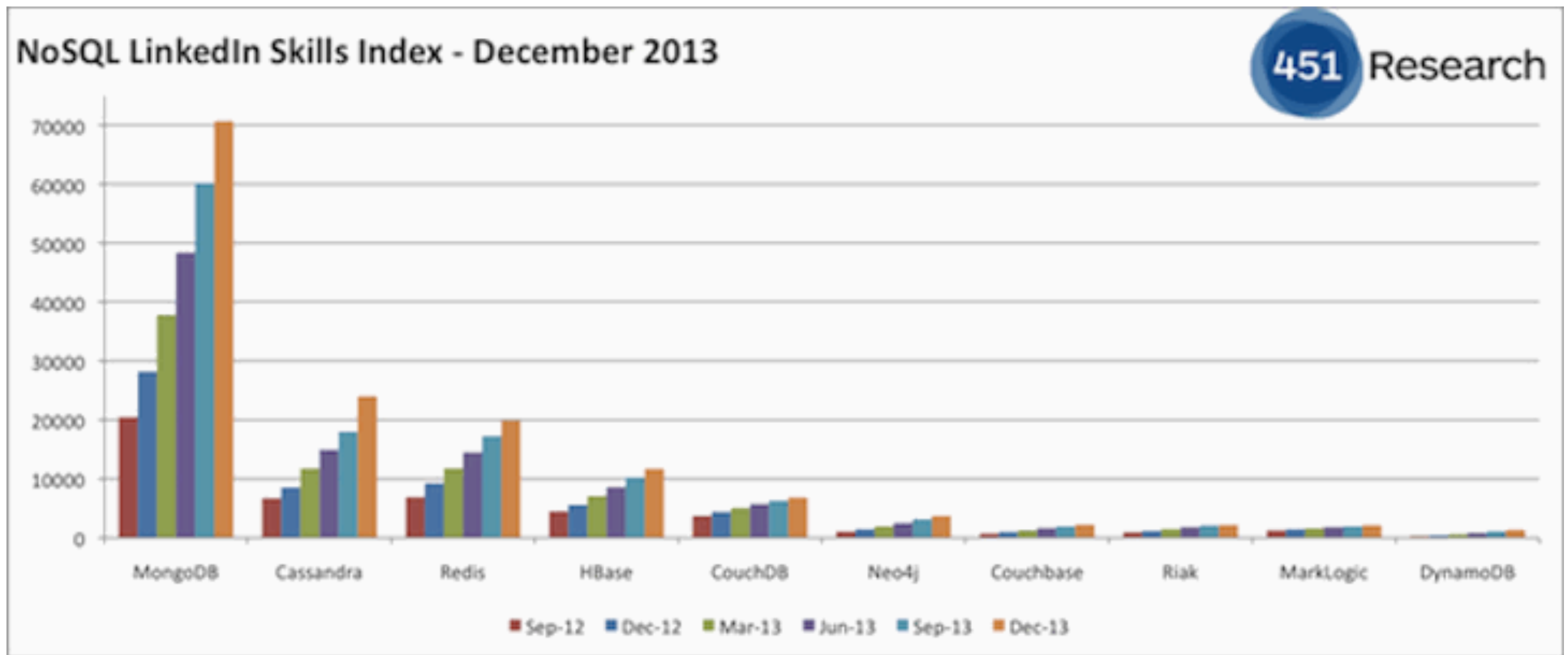


# Must Be Based on Industry Standards



Ranking	Database	Type	Score	Changes
1	Oracle	Relational	1491.8	-8.43
2	MySQL	Relational	1290.21	1.83
3	Microsoft SQL	Relational	1205.28	-8.99
4	PostgreSQL	Relational	235.06	4.61
5	<b>MongoDB</b>	<b>Document</b>	<b>199.99</b>	<b>4.81</b>
6	DB2	Relational	187.32	-1.14
7	Microsoft Access	Relational	146.48	-6.4
8	SQLite	Relational	92.98	-0.03
9	Sybase	Relational	81.55	-6.33
10	Cassandra	Wide Column	78.09	-2.23

# Must Be Easy to Find Skills



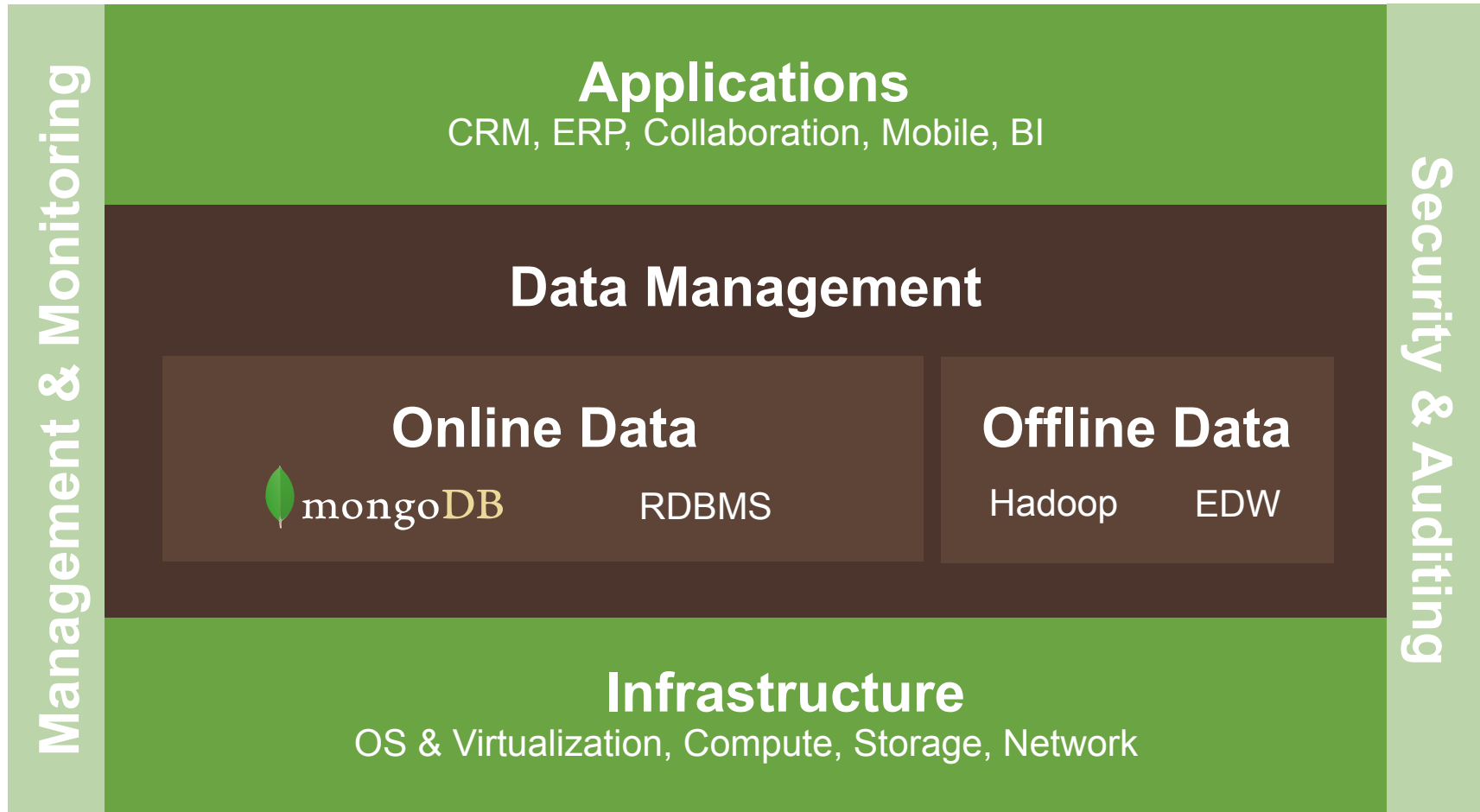
# Must Be Easy to Learn/Use

“Organizations already have people who know their own data better than mystical data scientists....Learning Hadoop [or MongoDB] is easier than learning the company’s business.”

(Gartner, 2012)

# **When To Use Hadoop, Modern Databases**

# Enterprise Big Data Stack



# Consideration – Online vs. Offline

**Online**

**vs.**

**Offline**



- Real-time
- Low-latency
- High availability

- Long-running
- High-Latency
- Availability is lower priority

# Hadoop Is Good for...

**Risk Modeling**

**Churn Analysis**

**Recommendation  
Engine**

**Ad Targeting**

**Transaction  
Analysis**

**Trade  
Surveillance**

**Network Failure  
Prediction**

**Search Quality**

**Data Lake**

# MongoDB/NoSQL Is Good for...

**360° View of the  
Customer**

**Mobile & Social  
Apps**

**Fraud Detection**

**User Data  
Management**

**Content  
Management &  
Delivery**

**Reference Data**

**Product Catalogs**

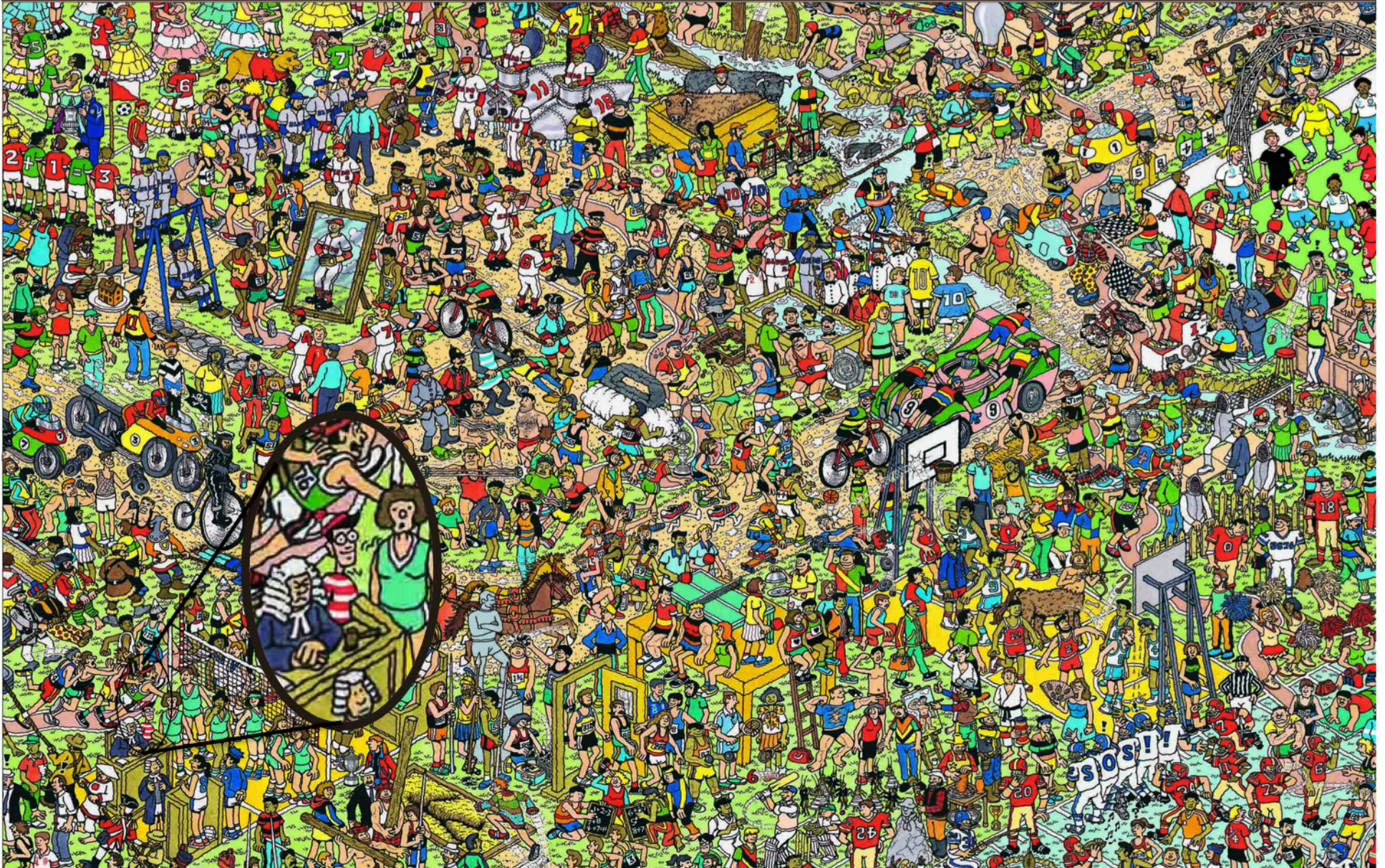
**Machine to  
Machine Apps**

**Data Hub**



**How To Use The Two Together?**

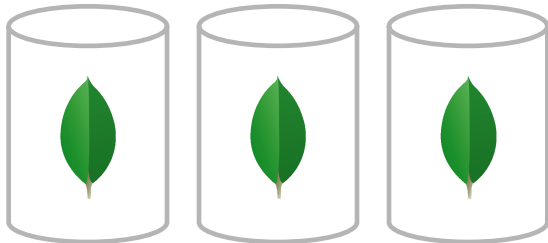
# Finding Waldo



# Predictive Analytics



## Government



- Predictive analytics system for crime, health issues
- Diverse, unstructured (incl. geospatial) data from 30+ agencies
- Correlate data in real-time

MongoDB  
+ Hadoop

## Algorithms

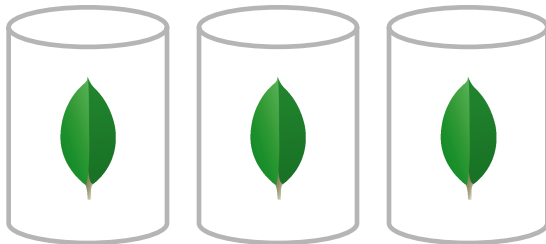


- Long-form trend analysis
- MongoDB data dumped into Hadoop, analyzed, re-inserted into MongoDB for better real-time response

# Machine Learning



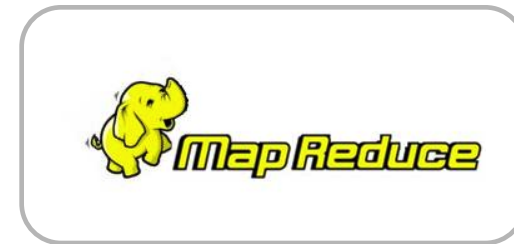
## Ad-Serving



- Catalogs and products
- User profiles
- Clicks
- Views
- Transactions

MongoDB  
Connector for  
Hadoop

## Algorithms



- User segmentation
- Recommendation engine
- Prediction engine

# Remember...

- Modern data is messy
- Your data infrastructure *must* support iteration
- Modern data infrastructure market is crowded
  - But clear winners are distinguishing themselves
  - Bet on general purpose over niche, popular over obscure, open source over proprietary
- Use MongoDB + Hadoop together



@mjasay

Don't believe me?  
MongoDB booth on Floor 3